

APPENDIX C - PRICING INDEX
DIR-TSO-2534
THE CORPORATE EXECUTIVE BOARD COMPANY
(CEB)

| Subscription Services Category | MSRP | DIR Customer | DIR Customer Price |
|---|---------------|---------------------|---------------------------|
| CEB CIO Leadership Council - Enterprise Wide Access | \$ 53,923.00 | 19.66% | \$ 43,322.00 |
| CEB Applications Leadership Council - Enterprise Wide Access | \$ 41,199.00 | 24.19% | \$ 31,232.00 |
| CEB Infrastructure Leadership Council - Enterprise Wide Access | \$ 44,558.00 | 16.34% | \$ 37,277.00 |
| CEB Information Risk Leadership Council - Enterprise Wide Access | \$ 29,083.00 | 15.13% | \$ 24,683.00 |
| CEB PMO Leadership Council - Enterprise Wide Access | \$ 29,083.00 | 15.13% | \$ 24,683.00 |
| CEB Enterprise Architecture Leadership Council - Enterprise Wide Access | \$ 22,134.00 | 0.00% | \$ 22,134.00 |
| CEB IT Roadmap Builder - One Domain | \$ 48,137.00 | 15.00% | \$ 40,916.00 |
| CEB IT Roadmap Builder - Three Domains | \$ 101,395.00 | 15.00% | \$ 86,185.00 |
| *CEB reserves the right to update its Subscription Services Offerings and pricing on an annual basis according to the MSRP. | | | |